



## **National Philanthropy Day · November 17, 2011 · Waterbury, Connecticut**

### **How to Advance Your Career**

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#### **Current Job Market**

- Economy has taken its toll and slowed progress for a lot of organizations
- Competition with career changing job seekers
- Highly qualified applicants from finance, law etc

#### **Resumes and References**

- Designed for electronic readiness and readability
- Keep references current and informed

#### **Internet Self-Marketing, Research and Applications**

- Google and Linked-In is the first place prospective employers search
  - If you haven't googled yourself lately, now is the time
- Most individuals conduct online searches and submit applications online (exclusively for some organizations)

#### **Visualize Success and Keep to Your Plan**

- Visualize what you want in your next job
- Create a vision board or establish a plan and keep to it
- Reach out to those organizations you know you would LOVE to work for whether hiring or not
- Know when to compromise and negotiate and know when to walk away
- Patience, patience, patience – job searches do not follow the seekers time-frame, but that of the hiring organization

#### **Search Consultants**

- Most of the top jobs are still listed with search consultants
- Develop a report with some different consultants so as to get a beat on the marketplace

## **Resources of Interest**

### **Search Consultants**

- Lois Lindauer (she sends informative newsletters to people in her database)
- Witt Keifer
- Steven Ast
- Independent Thinking (primarily independent schools)
- Deerfield Associates (primarily education/college)
- Carney Sandoe (Education)

### **Online Job Listing**

- AFP [jobs.afpnet.org](http://jobs.afpnet.org)
- AFP Connecticut and Fairfield Chapters
- CASE.org (University/Healthcare)
- AHP.org (Healthcare)
- Idealist.org (General non-profit)
- Indeed.com (general job search)
- FarifieldCountyJobs.com
- [Academic360.com](http://Academic360.com) \* - Recommended from someone in our session. Appears a GREAT tool!